

CASE STUDY

DRAMATIC START FOR DATA POWERTOOLS

ROYAL WELSH COLLEGE – JUNE 2015

Data Power Tools, South Wales' leading independent woodworking machinery supplier, has just been appointed a distributor for Sagatech's unique range of vertical panel saws. They got off to a flying start with a quick order from the **Royal Welsh College of Music and Drama**.

As Will Goad, Head of Staging, explained: *"The nature of our work is that we get very high peaks of demand, when our ageing table saw cannot cope. Only recently we had to produce a large number of display plinths required for a college's 'Balance' Exhibition, which required the very accurate cutting of 200 sheets of MDF"*. Will was familiar with vertical panel saws, having seen one 20 years ago, and knew that is what he would always like to have for his own use in the workshop. It was a short process from undertaking a web search, which quickly identified Sagatech's Koolkut KK12 machine with cutting capacity of 8' x 4' as being ideal, to then working with Nick Dando, Data Powertools' MD.

Will has found that compared with their old table saw, not only is sheet handling a lot easier, both in loading the machine and also in the cutting process (the cutting head moves in both directions, but also it is much cleaner and safer). He sees the machine having a very busy future, not only with their own College productions, but also with the work they undertake for other Theatre, Dance and Opera companies in Wales and further afield.

Nick Dando has been particularly pleased to take on the distributorship with Sagatech; as he explained, *"This company has found a niche in the market supplying well designed and unique space saving vertical panel saws for smaller operations with limited budgets; nevertheless, as the Royal Welsh College are demonstrating, being able to offer machines at*

economical prices capable of high throughput".

Sagatech Limited offer four ranges of vertical panel saws, with the Koolkut KK and KF brands for customers needing heavier duty machines with high accuracy, offering cutting capacities of 8' x 4' (2500 x 1250 mm), 10' x 5' (3100 x 1600 mm) up to 3.1 x 2.1 M. The Zapkut ZM units are for lighter duties such as signmaking and sole traders, offering the same cutting dimensions, whilst the unique ZK folding, portable units have been designed for those cutting sheets up to 10' x 5', and who need to save space and be able to stow the saw away when not in use, or even for cutting out on site.

Sagatech thus provides a very comprehensive range of sizes and models, enabling their customers, whose needs range from intermittent cutting to the higher end users (with some even cutting an average of about 150 sheets a week), to select the most compact, space-saving solution appropriate to their business.



WEB: www.VerticalPanelSaw.co.uk